

June 2023

MONTHLY PERFORMANCE & PORTFOLIO UPDATE

Returns	1 Month	3 Months	6 Months	1 Year Since Inception (1 July 2022)
GCQ P Class (AUD) ¹	2.5%	12.4%	35.9%	39.0%
MSCI World Index (AUD)	2.8%	7.3%	17.7%	22.8%
Outperformance	-0.3%	5.1%	18.2%	16.2%

"Products are made in a factory but brands are created in the mind."

Walter Landor

The portfolio's net return for the month of June 2023 was **+2.5%**. This continues a period of strong performance for the GCQ Flagship Fund, with a net return for P Class units of **+39.0%** since inception in July 2022.

Markets generally ground higher during June, with gains that were more broad-based than prior months. There was little stock-specific news relevant to the Flagship Fund portfolio.

During June, we re-initiated a position in **Rightmove**, the leading property portal in the UK, with greater than 75% market share. Property portals are an industry the GCQ team watches closely, and we have been following Rightmove since the company's IPO in 2006. In June, Rightmove was trading at just 19x Free Cash Flow – the cheapest it has been in a decade – despite growing revenues at a mid- to high-single digit rate and offering the highest EBIT margins of any company in the FTSE 100 Index. We look forward to discussing Rightmove with you in more detail in a future monthly portfolio update.

The table to the right breaks out the Fund's investment in "Branded consumer goods" companies for the first time. **WD-40** and **Haleon** (the owner of the Sensodyne and Panadol brands) are not new investments but were previously grouped under "Other high-quality businesses". High-quality brands can provide a durable source of competitive advantage for a business, and "Branded consumer goods" is one of the 15 - 20industries that meet GCQ's quality criteria. Our investment in this industry has grown to be a more significant component of the portfolio than before, and we like our investors to know what they own.

GCQ's half year letter will be sent to investors later in July.

Portfolio Overview as at 30 June 2023	Portfolio Weight
Company Hemnet	10%
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FICO rightmove	6% 3%
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Local monopolies	
Alphabet Meta	12%
Global online advertising	6% 18%
amazon.com	11%
Microsoft	
	6%
Global cloud computing	17%
VISA	9%
	7%
Global consumer payments	16%
S&P Global	6%
Moody's	4%
MSCI 🌐	2%
Credit rating agencies & investment index providers	12%
RICHEMONT	4%
LVMH	1%
HERMÊS	1%
Super-luxury goods	6%
HALEON	4%
WD-40	2%
Branded consumer goods	6%
Other high-quality businesses	6%
Shorts	2%
Net exposure	97%
Cash	3%
TOTAL	100%

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GCQ Flagship Fund's Target Market Determination is available here (https://www.eqt.com.au/corporates-and-fund-managers/fund-managers/institutionalfunds/institutional). A Target Market Determination is a document which is required to be made available from 5 October 2021. It describes who this financial product is likely to be appropriate for (i.e. the target market), and any conditions around how the product can be distributed to investors. It also describes the events or circumstances where the Target Market Determination for this financial product may need to be reviewed.